



HOSTED BUYERS APPLICATION FORM

We kindly ask you to fill in the following form in order to process your application for a hosted buyer status. Please check the *Terms and Conditions for Hosted Buyers*¹ before applying.

Title

Mr. Mrs. Miss

First Name _____ Last Name _____

Company _____

Street _____ Post code _____ City _____

Country _____ Phone Numbers _____

E – mail _____ WEB site _____

V.A.T. number _____

Business Details

Please select the category that best describes your company:

- Tourist Agency
- Tour Operator
- Insurance Company
- Health Institution
- Other

¹ **Terms and Conditions for Hosted Buyers**

1. Hosted Buyer is required to attend a minimum of 8 "one2one" appointments during the show. One2one meetings have to be pre-scheduled and confirmed by organizer.
2. There is no participation fee for ONE Hosted Buyer representative. Registration fee for the second representative of the same company is € 300 (nonrefundable), and is has to be paid by invoice when Hosted Buyer status is confirmed by the Organiser.
4. Travel and health insurance must be made by the Hosted buyer, as it is not covered by the Organiser of the show.
5. Once Hosted Buyer status is confirmed cancellation is not possible without cancellation fees. Organiser reserves the right to charge cancellation fee to the Hosted Buyers credit card in the amount of € 300.

Final decision and confirmation of the Hosted Buyer status will be taken by the organisers no later than June 30, 2014 for applications received by June 20, 2014 and no later than August 20 for applications received after June 20. In case you will not be confirmed as a Hosted Buyer, you can participate as a Trade visitor. Registration fee for Trade visitors is € 150, and includes one-day ticket for the show, coffee breaks, and lunch.

THE HOSTED BUYER STATUS GRANTS YOU THE FOLLOWING SERVICES:

- Travel cost by car, in amount of 0.11 € per km (vice versa) from Capital of regarding country to Apatin (Serbia)
- two overnight accommodation in a single room in a Junakovic Spa
- three meals daily during your stay
- admission to 20th Serbian Spas Tourism Exchange
- "one2one meetings" appointment system between suppliers and buyers
- social events during the show

20. Berza banja
24 – 26. septembar 2014.
Banja Junaković – Apatin



20th Serbian Spas Tourism Exchange
24th to 26th of September 2014.
Junaković Spa – Apatin

If you are working for an **agency** or as a **tour operator**, please give us some information about your groups.

1. Number of groups organised per year

In your country _____

Outside your country _____

2. What is the average size of your group? _____

3. How many spas or health resorts do you have in the offer? _____

4. From which countries _____

5. Please list three European spas or health resorts that you have already booked for your groups. (Name of the spa or health resort, city, country, year of booking)

a. _____

b. _____

c. _____

6. What is your responsibility in the company?

When making strategy for the next period or year, do you:

Recommend new destinations

Recommend new hotels

Take the final decision

Other

7. What is the purpose of your visit to 20th Serbian Spas Tourism Exchange

Finding new destinations

Establishing new business contacts

Gathering offers for our groups

Meeting with current partners

Other

I agree with *Terms and Conditions for Hosted Buyers*